

CONTRACT

WIVB
2077 Elmwood Ave.
Buffalo, NY 14207
(716) 874-4410

And:

Smart Media Group
814 King Street
Suite 400
Alexandria, VA 22314
USA

<u>Contract / Revision</u> 907947 /		<u>Alt Order #</u> 25249669
<u>Product</u> ORDER		
<u>Contract Dates</u> 10/11/16 - 10/17/16	<u>Estimate #</u> C11C17	
<u>Advertiser</u> POL/Tom Reed		<u>Original Date / Revision</u> 07/22/16 / 10/18/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WIVB	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agcy Code</u> 9912891	<u>Advertiser Code</u> REENY	<u>Product 1/2</u> ORDR
<u>Agency Ref</u> IN10086/SP6681/TO13		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WIVB	10/12/16	10/12/16	Price Is Right	M-F 11a-12p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/10/16	10/16/16	--1----	1			\$150.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	Price Is Right	M-F 11a-12p	---W-----	:30		\$150.00		NM		
				Credited									
N 2	WIVB	10/14/16	10/14/16	Price Is Right	M-F 11a-12p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/10/16	10/16/16	----1--	1			\$150.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	Price Is Right	M-F 11a-12p	-----F----	:30		\$150.00		NM		
				Credited									
N 3	WIVB	10/17/16	10/17/16	Price Is Right	M-F 11a-12p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/17/16	10/23/16	1-----	1			\$150.00					
N 4	WIVB	10/11/16	10/11/16	News 4 @ Noon	M-F 12p-1230p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/10/16	10/16/16	-1-----	1			\$120.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	News 4 @ Noon	M-F 12p-1230p	-Tu-----	:30		\$120.00		NM		
				Credited									
N 5	WIVB	10/13/16	10/13/16	News 4 @ Noon	M-F 12p-1230p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/10/16	10/16/16	---1---	1			\$120.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	News 4 @ Noon	M-F 12p-1230p	----Th-----	:30		\$120.00		NM		
				Credited									
N 6	WIVB	10/17/16	10/17/16	News 4 @ Noon	M-F 12p-1230p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/17/16	10/23/16	1-----	1			\$120.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/17/16-10/23/16	News 4 @ Noon	M-F 12p-1230p	M-----	:30		\$120.00		NM		
				Credited									

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<u>Contract Dates</u> 10/11/16 - 10/17/16	<u>Product</u> ORDER	<u>Estimate #</u> C11C17
<u>Advertiser</u> POL/Tom Reed		<u>Original Date / Revision</u> 07/22/16 / 10/18/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 7	WIVB	10/16/16	10/16/16	Su Face/Nation 1030-1130a	Su Face/Nation 10:30-11:30a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1				1	\$100.00				
N 12	WIVB	10/11/16	10/11/16	Early Morning Wake Up M-F	M-F 5a-559a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$100.00				
N 13	WIVB	10/12/16	10/12/16	Early Morning Wake Up M-F	M-F 5a-559a		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$100.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	Early Morning Wake Up M-F	M-F 5a-559a	---W-----	:30		\$100.00		NM		
	Credited												
N 14	WIVB	10/13/16	10/13/16	Early Morning Wake Up M-F	M-F 5a-559a		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$100.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	Early Morning Wake Up M-F	M-F 5a-559a	----Th-----	:30		\$100.00		NM		
	Credited												
N 15	WIVB	10/14/16	10/14/16	Early Morning Wake Up M-F	M-F 5a-559a		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$100.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	Early Morning Wake Up M-F	M-F 5a-559a	-----F---	:30		\$100.00		NM		
	Credited												
N 16	WIVB	10/17/16	10/17/16	Early Morning Wake Up M-F	M-F 5a-559a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	1-----				1	\$100.00				
D 17	WIVB	10/11/16	10/11/16	Wake Up Early AM 559-7a	M-F 559a-7a		:30				NM	0	\$0.00
D 18	WIVB	10/12/16	10/12/16	Wake Up Early AM 559-7a	M-F 559a-7a		:30				NM	0	\$0.00
D 19	WIVB	10/13/16	10/13/16	Wake Up Early AM 559-7a	M-F 559a-7a		:30				NM	0	\$0.00
D 20	WIVB	10/17/16	10/17/16	Wake Up Early AM 559-7a	M-F 559a-7a		:30				NM	0	\$0.00
N 21	WIVB	10/11/16	10/11/16	M-F Early Show 7a-9a	M-F Early Show 7a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$75.00				
N 22	WIVB	10/12/16	10/12/16	M-F Early Show 7a-9a	M-F Early Show 7a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$75.00				
N 23	WIVB	10/13/16	10/13/16	M-F Early Show 7a-9a	M-F Early Show 7a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$75.00				
N 24	WIVB	10/14/16	10/14/16	M-F Early Show 7a-9a	M-F Early Show 7a		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$75.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	M-F Early Show 7a-9a	M-F Early Show 7a	-----F---	:30		\$75.00		NM		
	Credited												
N 25	WIVB	10/17/16	10/17/16	M-F Early Show 7a-9a	M-F Early Show 7a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	1-----				1	\$75.00				

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<u>Advertiser</u> POL/Tom Reed		<u>Original Date / Revision</u> 07/22/16 / 10/18/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1-				1	\$120.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	Sa/Su EN 6-630p	Sa/Su EN 6-630p	-----Sa--	:30		\$120.00		NM		
Credited													
N 37	WIVB	10/11/16	10/11/16	LF M-F The Late Show	LF M-F The Late S		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$75.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	LF M-F The Late Show	LF M-F The Late S-Tu-----		:30		\$75.00		NM		
Credited													
N 38	WIVB	10/12/16	10/12/16	LF M-F The Late Show	LF M-F The Late S		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$75.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	LF M-F The Late Show	LF M-F The Late S---W-----		:30		\$75.00		NM		
Credited													
N 39	WIVB	10/15/16	10/15/16	M-Su Overnight	M-Su Overnight 13:		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1-				1	\$10.00				
N 40	WIVB	10/15/16	10/15/16	M-Su Late Fringe	M-Su 1135p-135a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1-				1	\$15.00				
N 41	WIVB	10/15/16	10/15/16	M-Su Late Fringe	M-Su 1135p-135a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1-				1	\$30.00				
N 42	WIVB	10/16/16	10/16/16	M-Su Late Fringe	M-Su 1135p-135a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1				1	\$15.00				
N 43	WIVB	10/16/16	10/16/16	M-Su Late Fringe	M-Su 1135p-135a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1				1	\$25.00				
N 44	WIVB	10/11/16	10/11/16	M-Su 11-1135p	M-Su 11-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$240.00				
N 45	WIVB	10/12/16	10/12/16	M-Su 11-1135p	M-Su 11-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$240.00				
N 46	WIVB	10/15/16	10/15/16	M-Su 11-1135p	M-Su 11-1135p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1-				1	\$200.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	M-Su 11-1135p	M-Su 11-1135p	-----Sa--	:30		\$200.00		NM		
Credited													
N 47	WIVB	10/16/16	10/16/16	M-Su 11-1135p	M-Su 11-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1				1	\$200.00				
N 48	WIVB	10/11/16	10/11/16	M-F 658-730p	M-F 658-730p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$350.00				

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<u>Advertiser</u> POL/Tom Reed		<u>Original Date / Revision</u> 07/22/16 / 10/18/16

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
		1	WIVB	10/10/16-10/16/16	M-F 658-730p	M-F 658-730p	-Tu-----	:30	\$350.00	NM			
		Credited											
N 49	WIVB	10/13/16	10/13/16	M-F 658-730p	M-F 658-730p			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	---1---				1	\$350.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
		1	WIVB	10/10/16-10/16/16	M-F 658-730p	M-F 658-730p	----Th-----	:30	\$350.00	NM			
		Credited											
N 50	WIVB	10/17/16	10/17/16	M-F 658-730p	M-F 658-730p			:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/17/16	10/23/16	1-----				1	\$350.00				
D 51	WIVB	10/11/16	10/11/16	Tuesday Prime Hour 1	Tuesday 758p-9p			:30			NM	0	\$0.00
N 52	WIVB	10/16/16	10/16/16	NFL Regular Season FB	NFL Regular Season			:30			NM	1	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	-----1				1	\$2,250.00				
N 53	WIVB	10/11/16	10/11/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	-1-----				1	\$15.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
		1	WIVB	10/10/16-10/16/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake	-Tu-----	:30	\$15.00	NM			
		Credited											
N 54	WIVB	10/13/16	10/13/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	---1---				1	\$15.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
		1	WIVB	10/10/16-10/16/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake	----Th-----	:30	\$15.00	NM			
		Credited											
N 55	WIVB	10/14/16	10/14/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	----1--				1	\$15.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
		1	WIVB	10/10/16-10/16/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake	-----F----	:30	\$15.00	NM			
		Credited											
N 56	WIVB	10/17/16	10/17/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/17/16	10/23/16	1-----				1	\$15.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
		1	WIVB	10/17/16-10/23/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake	M-----	:30	\$15.00	NM			
		Credited											
N 57	WIVB	10/16/16	10/16/16	NFL Regular Season FB	NFL Regular Season			:30			NM	1	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	-----1				1	\$2,250.00				
D 58	WIVB	10/17/16	10/17/16	Monday Prime Hour 3	Monday 10p-11p			:30			NM	0	\$0.00
N 59	WIVB	10/12/16	10/12/16	Wednesday Prime Hour 3	Wednesday 10p-11			:30			NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/10/16	10/16/16	--1----				1	\$550.00				
D 60	WIVB	10/14/16	10/14/16	Friday 758-9p	Friday 758-9p			:30			NM	0	\$0.00

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WIVB
2077 Elmwood Ave.
Buffalo, NY 14207
(716) 874-4410

<u>Contract / Revision</u> 907947 /		<u>Alt Order #</u> 25249669
<u>Contract Dates</u> 10/11/16 - 10/17/16	<u>Product</u> ORDER	<u>Estimate #</u> C11C17
<u>Advertiser</u> POL/Tom Reed		<u>Original Date / Revision</u> 07/22/16 / 10/18/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 61	WIVB	10/16/16	10/16/16	Sunday 7-8p	Sunday 7-8p		:30				NM	0	\$0.00
N 62	WIVB	10/11/16	10/11/16	M-F News 4 @ 6pm	M-F News 4 @ 6pm		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$400.00				
N 63	WIVB	10/17/16	10/17/16	M-F News 4 @ 6pm	M-F News 4 @ 6pm		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	1-----				1	\$400.00				
N 64	WIVB	10/11/16	10/11/16	News 4 @ Noon	M-F 12p-1230p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$225.00				
N 65	WIVB	10/13/16	10/13/16	News 4 @ Noon	M-F 12p-1230p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$225.00				
N 66	WIVB	10/12/16	10/12/16	Price Is Right	M-F 11a-12p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$350.00				
N 67	WIVB	10/14/16	10/14/16	Price Is Right	M-F 11a-12p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$350.00				
N 68	WIVB	10/13/16	10/13/16	M-F 5p News 5-6p	M-F 5p News 5-6p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$350.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	M-F 5p News 5-6p	M-F 5p News 5-6p	----Th-----	:30		\$350.00		NM		
	Credited												
N 69	WIVB	10/11/16	10/11/16	M-F 658-730p	M-F 658-730p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-1-----				1	\$500.00				
N 70	WIVB	10/15/16	10/15/16	CBS This Morning Saturday	Sa 8a-10a		:30				NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1-				1	\$175.00				
N 71	WIVB	10/16/16	10/16/16	Su Wknd Wakeup 6a-8a RE	Su Wknd Wakeup		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1				1	\$125.00				
N 72	WIVB	10/12/16	10/12/16	M-F 4a-430a CBS Morn New	M-F 4a-430a CBS		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$10.00				
N 73	WIVB	10/13/16	10/13/16	M-F 4a-430a CBS Morn New	M-F 4a-430a CBS		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$10.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	M-F 4a-430a CBS Morn New	M-F 4a-430a CBS	----Th-----	:30		\$10.00		NM		
	Credited												
N 74	WIVB	10/14/16	10/14/16	M-F 4a-430a CBS Morn New	M-F 4a-430a CBS		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$10.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WIVB	10/10/16-10/16/16	M-F 4a-430a CBS Morn New	M-F 4a-430a CBS	-----F----	:30		\$10.00		NM		
	Credited												

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<u>Contract / Revision</u> 907947 /		<u>Alt Order #</u> 25249669
<u>Contract Dates</u> 10/11/16 - 10/17/16	<u>Product</u> ORDER	<u>Estimate #</u> C11C17
<u>Advertiser</u> POL/Tom Reed		<u>Original Date / Revision</u> 07/22/16 / 10/18/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 75	WIVB	10/17/16	10/17/16	M-F 4a-430a CBS Morn News	M-F 4a-430a CBS		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	1-----				1	\$10.00				
N 76	WIVB	10/12/16	10/12/16	M-F News 4 At 4p	M-F News 4 At 4p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$125.00				
N 77	WIVB	10/13/16	10/13/16	M-F News 4 At 4p	M-F News 4 At 4p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$125.00				
N 78	WIVB	10/12/16	10/12/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--1----				1	\$50.00				
N 79	WIVB	10/14/16	10/14/16	M-F News 4 At 4p	M-F News 4 At 4p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$125.00				
N 80	WIVB	10/17/16	10/17/16	M-F News 4 At 4p	M-F News 4 At 4p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	1-----				1	\$125.00				
N 81	WIVB	10/14/16	10/14/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$50.00				
N 82	WIVB	10/17/16	10/17/16	M-F 430a-5a Wake Up Early	M-F 430a-5a Wake		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	1-----				1	\$50.00				
N 83	WIVB	10/13/16	10/13/16	LF M-F The Late Show	LF M-F The Late S		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---1---				1	\$125.00				
N 84	WIVB	10/14/16	10/14/16	LF M-F The Late Show	LF M-F The Late S		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$125.00				
N 85	WIVB	10/14/16	10/14/16	M-F 658-730p	M-F 658-730p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----1--				1	\$500.00				
N 86	WIVB	10/16/16	10/16/16	M- Su Late Fringe	11:35p-1:35xm		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	-----1				1	\$15.00				
Totals								0.00				43	\$11,310.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/17/16	43	\$11,310.00	(\$1,696.50)	\$9,613.50
Totals	43	\$11,310.00	(\$1,696.50)	\$9,613.50

Signature: _____ **Date:** _____

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